

Anthony W. Hsu

Anthony W. Hsu is the general partner and co-founder of The Regency Group, a global private equity firm based in Washington D.C. He is based in Northern California.

Prior to Regency Group, Anthony spent over 25 years in international trade, finance and business development between Asia-Pacific countries to the Americas. Anthony has successfully built the company he founded from \$400,000 in annualized sales to over \$100 million between 1990 and 2000. Throughout his professional career, Anthony has successfully founded three companies and track records in expanding international markets to nine countries in Asia, Europe and parts of South America. He negotiated and closed over \$800 million dollar in commodity contracts/trade agreements with Chicago Board of Trade, Cargill, ConAgra, ICEC and Interchem. He has also structured over five hundred million dollars of debt and equity financing, both in the public and private financial markets, and arranged cross border acquisitions with U. S. based financial institutions.

Anthony is a consummate dealmaker and results oriented leader with extensive experience in joint ventures, mergers, acquisitions and privatization. He has expert knowledge of cross-cultural and business practices. He is noted for securing exclusive rights of distribution with several fortune 100 companies, CLOROX, KINSFORD, and Pharmacaps, between 1993 and 1997 for the Greater China region. He has excellent abilities in developing, building and managing teams with proven track records of consistently exceeding sales and profits by successfully leading and managing change.

Anthony was the winner of the Exporter of the Year award from World Trade Month, 1993 and won World Trade Association recognition between 1995-1997 (3 years in a row.)

Anthony received his B.S. degree in Accounting, MBA from Fuqua School of Business, Duke University.

Anthony is proficient in two languages and two regional Chinese dialects.

